



Welcome to LastGerm.com!

You have chosen to take an opportunity and quickly succeed with a company that is prepared to dominate the sanitizing / disinfecting marketplace. There is no doubt that timing is of the essence with any business.

COVID-19 turned our world into a mass hysteria for so many – yet we can provide them with products and services that can calm the fears of continual transmission of not just COVID, but also “common” issues such as MRSA, SARS, H1N1, mold, mildew and so much more. As we continue to move forward, there is no doubt that the CoVid pandemic has made a dramatic change to our industry and how people view not only basic cleanliness, but also the CDC guidelines for sanitization and disinfection of every surface.

THIS is just the beginning – and we are honored to have you join our TEAM!

If at any time you need assistance, connect with your sponsor. We have an amazing support team and will help you however possible.

Let's Get Started!

First, keep this check list handy. Each task is very important to your success. Be sure to check off each step as you. Questions? Ask me anytime!

Log into to your office here - <https://office.lastgerm.com>

When you signed up as a distributor, your username defaults to your email and your password would default to Lastname123. You may have created your own as well.

- Account set up and validated, including all the correct information for
 - Name, address, email, phone
 - Personalized website
 - Direct deposit and tax number
 - Upgraded Landing Page set up including profile details
- ◇ Located Resource tab, found all files and links
- ◇ Reviewed Back Office video, understand the basic layout
 - <https://www.youtube.com/watch?v=a95ls3wQSxU>
- ◇ Found and saved Zoom info for Monday meetings, added 10am CST to personal calendar as a reminder
- ◇ Found and requested to JOIN our private FaceBook group
- ◇ Located and set up account for VistaPro Marketing
- ◇ Requested sponsor information to complete Vollara account access (this is a secondary account)
- ◇ Reviewed Resources Video
 - <https://www.youtube.com/watch?v=dQIZPtoWZ3c>
- ◇ Reviewed Customized Invoicing Video
 - <https://www.youtube.com/watch?v=bRQj-SfPpUs>

If you have not done so already, take a tour of our corporate website. We are continually making updates, adding videos, information and whatever is important to you and our clients. If you have any comments, questions, or ideas, please let us know! <https://www.lastgerm.com>

When completing your account registration, you will be asked to view and accept the Contract and NDA. Please review this information. A copy of these documents is also available in the Resources tab, located in your new distributor account. In your new account you will find reports to show your commissions, orders, customers and team.

When you create an account, you will be able to choose your personalized website name or “landing page”. This is FREE. We encourage you to start using the Upgrade option that is available. For \$20 /month you are able to get additional benefits such as a Profile page to include your picture and bio, personalized QR code that can be used on marketing materials and be found in our Zip Code search system.

Also available is our LastGerm App! This easy-to-use option is something programmed right on your phone. One step access to all the documents, videos and links that you need to share with your prospects. Check it out [HERE](#) then be sure you opt in for the Expanded Landing Page and App!

Next, check out our Resources tab. You will be redirected to another site and will need to request access to this area. We are in the process of migrating our site. If you have any issues getting set up, please let me know. Here will you find the Members Only Page that contains all the previous webinars and trainings, promotional information, distributor documents, and other communications.

When you need specific product documents, it is all here for you! In the resources tab, look into Distributor Documents and find numerous files of information that is easily accessible. This handy file will contain nearly everything you need for the different products including labels, SDS info, testing data, and much more. If you need something more, please let me know and I will be sure to find it for you.

Our online retail store is available for anyone simply clicking on “Shop Now” on the website. To be sure that your customers are linked to you, it is imperative that you provide any prospect with your personal website link. If they do not have this information, there will be the option to choose the referral name prior to checkout.

For our team members, we offer a Distributor only Online store. Pricing listed here is NOT available to general public and we ask that you do not share these prices. They are only available thru purchase on a distributor account. You will have the opportunity to discount the retail prices via the customizable invoice. Here is a short video that explains how this will work for you [Custom Invoice](#)

For marketing materials, we do have a professional account with VistaPro, allowing you to purchase ready to use materials that are also customizable for you. Register for an account on [HERE](#) and order the materials that you need. If there is something specific that you would like, please let us know and we can add almost any type of product that you could want.

We have also partnered with Vollara, offering their exclusive Air Surface Pro and any other devices they offer. In order to sell their product line, you need to sign up via their platform. Currently, you can do this simply by getting the Account code or Personal Link from your sponsor. Once have activated your Vollara account, please forward your link information to management and we will get this added to your landing page.

Each Monday morning at 10AM central, we offer a one- hour Corporate Update. The meetings are recorded and available for review via the Resources tab. Make sure this is in your calendar and check it out each week!

[Join Zoom Meeting](#)

We also have a team Face Book page to keep everyone updated. There are numerous videos here as well, showing the different projects completed by team members around the nations. You will also be able to review relevant information to the industry as we find articles, documents and other information that can be very helpful to our team and clients. Be sure you request access to this site by going here:

<https://www.facebook.com/groups/941586926214165>

Finally, communication is of ultimate importance in any business. Please make sure you have all the current contact information for the following people you will need access to on a daily basis.

YOUR SPONSOR _____ PHONE _____

SPONSOR EMAIL _____

Corporate Office is currently located at 120 Commerce Drive, Hendersonville, TN 37075

As of January 2022, our Corporate Office will relocate to Minnesota.

CEO, Kristine Brown 218-838-2379

COO, William Salin 615-557-5472

It is truly an honor to have you on our team and we look forward to incredible success with YOU!

Respectfully,

Management Team at LastGerm.com