



LastGerm.com LLC

January 1, 2022

Distributor Packaging Options

Any changes to any part of this contract must be made in writing and provide 30 days for review by Distributors. Any liquid product sold online at full retail cost provides a 20% commission. No commission is paid on ATP Meters, Swabs or Product Sprayers.

AFFILIATE ZERO COST ENTRY

- (1) LastGerm Email Manual
- 5% Discount off Retail pricing
- Covid Testing Program provides 30 cents every test, every time (per approved lab report)

DISTRIBUTOR \$199 COST ENTRY

- (1) LastGerm Manual – Electronic Files
- (1) Family Bundle
- (3) Month Enhanced Landing Page & VERB App
- Access to Customized Invoicing
- Covid Testing Program provides 30 cents every test, every time (per approved lab report)
- Option to purchase additional products at 50% off retail within 24 hours of Distributor Application

Bonus Structure (must be an ACTIVE DISTRIBUTOR)

As of January 1, 2022, we will begin using a non-linear compensation structure (one level of business)

- Active Distributors can sponsor others and will be Unilevel. We do not support a “downline”
- Active Distributors will receive a one-time \$50 bonus with each new sponsorship
- Active Distributors and their team members are eligible to receive bonuses based on meeting sales goals
- Active Distributors are able to receive commissions due for online sales according to contractual details
- Active Distributors are able to earn Ranks based on personal cumulative sales
- A company wide “Pool” will be paid out yearly at 1% of total sales through LastGerm.com LLC, excluding My Covid Tests or other future programs unless approved in writing from LastGerm.com LLC. To be eligible for this yearly bonus, you must be Active Status for a minimum of 3 months prior to the end of the calendar year and must have reached a minimum of PLATINUM Status.
- The following LastGerm.com plan is based on all sales, excluding My Covid Tests or other programs that may be added in the future unless approved in writing by LastGerm.com LLC.

Monthly Combined Sales	Distributor Bonus	Sponsor Bonus
\$100.00	\$10.00	\$2.00
\$500.00	\$50.00	\$10.00
\$1,000.00	\$100.00	\$20.00
\$1,500.00	\$225.00	\$45.00
\$2,000.00	\$300.00	\$60.00
\$3,000.00	\$450.00	\$90.00
\$5,000.00	\$750.00	\$150.00
\$10,000.00	\$1,800.00	\$500.00
\$20,000.00	\$4,000.00	\$1,200.00



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Yearly Cumulative	Distributor Bonus	Sponsor Bonus
\$5,000.00	\$150.00	\$50.00
\$7,500.00	\$225.00	\$75.00
\$10,000.00	\$300.00	\$100.00
\$15,000.00	\$600.00	\$300.00
\$25,000.00	\$1,000.00	\$500.00
\$50,000.00	\$2,500.00	\$1,500.00
\$75,000.00	\$3,750.00	\$2,250.00
\$100,000.00	\$7,000.00	\$4,000.00

Ranks will be earned at the following cumulative levels of combined sales through LastGerm.com LLC

\$1000 SILVER	\$50,000 DOUBLE DIAMOND
\$5000 GOLD	\$75,000 GRAND DIAMOND
\$10,000 PLATINUM	\$100,000 PRESIDENT
\$20,000 DIAMOND	

**Additional Ranks will be added as needed.*

The following LastGerm.com plan is based on testing units completed through My Covid Tests Partnership. The numbers here are SEPARATE from all other products offered through LastGerm.com.

Number of Tests Monthly	Distributor Bonus	Sponsor Bonus
500	\$15.00	\$7.50
1000	\$30.00	\$15.00
1500	\$45.00	\$22.50
2000	\$120.00	\$60.00
3000	\$180.00	\$90.00
5000	\$450.00	\$225.00
10,000	\$1,200.00	\$600.00
20,000	\$3,000.00	\$1,500.00

Yearly Cumulative	Distributor Bonus	Sponsor Bonus
5000	\$300.00	\$150.00
7500	\$450.00	\$225.00
10,000	\$600.00	\$300.00
15,000	\$900.00	\$450.00
25,000	\$1,500.00	\$750.00
50,000	\$3,000.00	\$1,500.00
75,000	\$4,500.00	\$2,250.00
100,000	\$6,000.00	\$3,000.00



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Product Pricing as of January 1, 2022

Retail Pricing – Any liquid product sold online at full retail cost provides a 20% commission. No commission is paid on ATP Meters, Swabs or Product Sprayers.

	<u>Gallons</u>	<u>Barrels</u>	<u>Pallets</u>	
Step 1 -Vital Oxide	\$64.95	\$54.40/gallon = \$2992	\$56.95/g (192g)	\$10,934.40
Step 2 – BioProtect RTU	\$189.00	\$87.18/ gallon = \$4795.00	\$82.95/g (144/g)	\$11,944.80
5 Gallon Pail Vital Oxide	\$259			
32 oz bottles Vital Oxide (6) (14.95)	\$89.70			
3 oz bottles Vital Oxide (6) (6.99)	\$41.95			
3 oz bottles Vital Oxide (24) (6.49)	\$154.95			
1.7 oz BP Foaming Hand Sanitizer (6) (6.95)	\$41.70			
Ryobi 1 liter Cordless ESS	\$199			
Ryobi 1 liter w/ 2G Backpack ESS	\$379			
ATP Meter	\$1395			
ATP Swabs	\$129/25			
ATP Swabs	\$60 / 10			
Family Bundle (3 sizes VO, 1 BP HHS)	\$99			
Product Bundle (1 gallon each)	\$249			

Wholesale Pricing – 0% commission

	<u>Gallons</u>	<u>Barrels</u>	<u>Pallets</u>	
Step 1 -Vital Oxide	\$44.95	\$39.90/gallon = \$2195	\$37.95/g (192g) =	\$7286.40
Step 2 – BioProtect RTU	\$134.95	\$72.63/ gallon = \$3995	\$64.95/g (144g) =	\$9352.80
5 Gallon Pail Vital Oxide	\$199			
32 oz bottles Vital Oxide (6) (9.95)	\$59			
3 oz bottles Vital Oxide (6) (6.49)	\$38.95			
3 oz bottles Vital Oxide (24) (5.75)	\$137.95			
1.7 oz BP Foaming Hand Sanitizer (6) (4.99)	\$29.95			
Ryobi 1 liter Cordless ESS	\$199			
Ryobi 1 liter w/ 2G Backpack ESS	\$379			
ATP Meter	\$1295			
ATP Swabs	\$119 / 25			
ATP Swabs	\$50 / 10			
Family Bundle (3 sizes VO, 1 BP HHS)	\$69			
Product Bundle (1 gallon each)	\$175			